AAA-03-08-2016

Product Description:

Upgrade, Install, and Configure PulseSecure appliances using products and quantities listed below and conforming to the purchaser's installation, integration, and set up by a qualified PulseSecure certified Engineer. Integration requires migrating current Arena SA and UAC configurations to the new PulseSecure appliances listed below.

Item Number	Description	Qty
Hardware / Software		
CONSEC-ADD-50U	Junos Pulse Connect Secure (VPN remote access) License 50 Concurrent Sessions - Perpetual	2
POLSEC-ADD-100U	Junos Pulse Policy Secure License 100 Concurrent Sessions - Perpetual	2
PSA7000-10G-SFP-PLUS	Pulse Secure Appliance 7000 Base System Fiber	4
10GBASE-SR SFP+ LC	Multi Mode SFP OPTICS 10GBASE-SR SFP+ LC	8
Support / Maintenance		
SVC-PS-GLD-100U-3YR	Three Year Pulse Gold Support 100U License	2
SVC-PS-GLD-50U-3YR	Three Year Pulse Gold Support 50U License	2
SVC-WAR-PSA7000f-3YR	Three Year Pulse Support for PSA7000f	4

Purchase Payment Terms:

Payable upon complete and successful delivery to a complete and successful installation and configuration; and upon proof of performance and acceptance by purchaser. (* including freight, hardware installation, and configuration services and taxes included in the price.)

Vendor Milestones Requirements:

- 1. Vendor must be an authorized PulseSecure VAR (Value Added Reseller) of the products they sell to BPL with credit limits that are adequate to serve the order without pre-payment requirements to the extent not covered in the above payment terms.
- 2. Phone Support/Software Patches and/or Updates included and available 24x7x365 (TIER 1-Incident Reporting, TIER 2 Problem Management, TIER 3 Engineering Support).
- 3. Vendor MUST stock all replacement parts that comprise the functional deliverables within the USA, with the ability to deliver such replacement parts within 48 hours of notice.
- 4. Vendor must provide a minimum of 3 year warranty on hardware and software replacement and provide evidence to demonstrate its ability to provide PulseSecure authorized warranty services for the entire term.

Other Financial Terms:

Vendor must demonstrate a liquidity ratio of less than 2:1 (current assets/current liabilities).

<u>Delivery Terms (Included in above referenced prices):</u>

- Delivery
- Delivery, Instillation, and Customer Acceptance on or before March 31, 2016